



DOROTHY KRAFT

WIDP Affiliate Manager

PROFILE

When I am not working within my businesses, you can find me outdoors enjoying the ocean or the beach. I currently reside in the perpetual summer of sunny south Florida and thoroughly enjoy it.

One of my life-long passions is helping people grow in their knowledge of who they are. I have immensely profited from this process myself because it has helped me personally and professionally. It gives me great satisfaction bringing this information to others and watching them grow.

I enjoy volunteering in my local community and with my church family.

CONTACT

EMAIL:
designedforplanandpurpose@gmail.com

EXPERIENCE

WIDP, Inc.
Certified WIDP Affiliate Manager
6 Years

- Facilitate Leadership Development coaching and consulting using Temperament alongside a certified international team of WIDP Affiliate Managers
- Certify WIDP Associates & Affiliate Managers through Basic & Advanced training seminars ranging from 2 to 12 hours
- Present informational sessions for church congregations, families, and individuals introducing the basics of Temperament

LegalShield
Silver Executive Director
7 Years

- Conduct business growth mentoring and leadership trait identification for 200-300 downline individuals throughout career
- 5,000+ cold calls made for lead generation, sales, and relationship cultivation, securing multiple career accolades including:
 - ✓ Silver Executive Director (Current)
 - ✓ \$50K Ring Earner for generating \$50K+ sales (\$92K in one year)
 - ✓ 100 Sales in one calendar month (Team Collective)
- Coordinate presentations of company marketing model as Lead Presenter, totaling an audience of over 3,000 people

ADDITIONAL INFORMATION

As a prior military spouse (Army Chaplaincy) with deployment experience, I'm familiar with Strong Bonds, Yellow Ribbon, and Family Readiness Groups.
